Guidance Pension Scheme

Statement of Investment Principles

June 2023

Introduction

This document constitutes the Statement of Investment Principles ('the SIP') required under Section 35 of the Pensions Act 1995 (as amended) for the Guidance Pension Scheme ('the Scheme'). It describes the investment policy being pursued by the Trustee of the Scheme and is in compliance with the Government's voluntary code of conduct for Institutional Investment in the UK ('the Myners Principles') and TPR's Investment Guidance for defined benefit pension schemes. This SIP also reflects the requirements of Occupational Pension Schemes (Investment and Disclosure) (Amendment and Modification) Regulations 2018 and any subsequent additional regulations.

The Scheme Actuary is Nick Atkin of Atkin & Co, the Investment Adviser is Schroders Solutions and the covenant advisor is Mercer (collectively termed 'the Advisers').

The Trustee confirms that, before preparing this SIP, they have consulted with Babcock Training Limited ('the Sponsoring Employer') and the Scheme Actuary and have obtained and considered written advice from the Investment Adviser.

The Trustee is responsible for the investment of the Scheme's assets and where they are required to make an investment decision, the Trustee always receive advice from the relevant Advisers first. They believe that this ensures that they are appropriately familiar with the issues concerned.

In accordance with the Financial Services & Markets Act 2000 ('FSMA'), the Trustee sets general investment policy, but have delegated day-to-day investment of the Scheme's assets to be undertaken through the fiduciary management service of Schroders IS Limited ('SISL'), hereafter referred to as the 'Investment Manager'.

Scheme governance

The Trustee is responsible for the governance and investment of the Scheme's assets. The Trustee considers that the governance structure is appropriate for the Scheme as it allows the Trustee to make the important decisions on investment policy, while delegating the day-to-day aspects to the Investment Manager or the Advisers as appropriate.

The Trustee will review this SIP at least every three years, or following any changes to the investment strategy, and modify it with consultation from the Advisers and the Sponsoring Employer if deemed appropriate. There will be no obligation to change this SIP, the Investment Manager or Adviser as part of such a review.

Suitability

The Trustee has defined the investment objective and investment strategy with due regard to the Scheme's liabilities.

The Trustee has taken advice from the Advisers to ensure that the proposed strategy, and the assets held by the Scheme through that strategy, are suitable given its liability profile, the Trustee's objectives, the employer covenant and parental guarantee, legislative requirements, regulatory guidance and specifications in the trust deed and rules governing the Scheme (the Trust Deed).

Statutory funding requirement

The Trustee will obtain and consider proper advice on the question of whether the investments and investment strategy are satisfactory having regard to both the investment objectives and the requirement to meet any statutory funding requirements. The funding position is reviewed periodically by the Scheme Actuary, with a full actuarial valuation at least every three years.

The Trustee will consider with the Investment Adviser and the Scheme Actuary whether the results of these actuarial valuations, or any change in employer covenant, suggest that any change to investment strategy is necessary to ensure continued compliance with the statutory funding requirement.

Investment objectives

The overall objective of the Scheme is to meet the benefit payments promised as they fall due. The Trustee has set the following qualitative objectives:

- 1. The acquisition of suitable assets, having due regard to the risks set out in this Statement, which will generate income and capital growth to pay, together with contributions from members and the Sponsoring Employer, the benefits which the Scheme provides as they fall due
- 2. To limit the risk of the assets being assessed as failing to meet the liabilities over the long-term having regard to any statutory funding requirement
- 3. To achieve a return on investments which is expected to at least meet the Scheme Actuary's assumptions over the long term

In quantitative terms, the Trustee invests in a blend of Growth assets that broadly targets 4% above cash and a Liability Driven Investment (LDI) asset which aim to mitigate the change in the present value of the liabilities. In addition an Equity Derivative Overlay structure ('EDOS') that broadly targets 4% above cash overlays the LDI assets. The Trustee decides the blend of these building blocks to target the appropriate return for the Scheme, which is shown and monitored in the Quarterly Monitoring Report.

Implementation of investment strategy

The Trustee has delegated the investment of the Scheme's assets to the Investment Manager, which has discretion to invest the Scheme assets in underlying securities and funds, either directly or through the use of pooled funds (hereafter referred to as the 'Underlying Managers') to run the portfolio on a day-to-day basis. The Trustee has acknowledged and considered with sufficient diligence the potential conflict that may arise from the Investment Manager and the Investment Adviser being the same organisation.

Monitoring

The Trustee will monitor the performance of the Investment Manager against the agreed performance objectives.

The Trustee, or any other suitably qualified Adviser on behalf of the Trustee, will regularly review the activities of the Investment Manager to satisfy themselves that the Investment Manager continues to carry out their work competently and have the appropriate knowledge and experience to manage the assets of the Scheme.

As part of this review, the Trustee will consider whether or not the Investment Manager:

- Is carrying out their function competently
- Has regard to the need for diversification of investments
- Has regard to the suitability of each investment and each category of investment
- Has been exercising their powers of investment with a view to giving effect to the principles contained in this SIP, so far as is reasonably practical

If the Trustee is not satisfied with the Investment Manager they will ask the Investment Manager to take steps to rectify the situation. If the Investment Manager still does not meet the Trustee's requirements, the Trustee may remove the Investment Manager and appoint another.

Corporate governance and stewardship

The Trustee and Investment Manager have agreed, and will maintain, formal agreements setting out the scope of the Investment Manager's activities, charging basis and other relevant matters. The Investment Manager has been provided with a copy of this SIP and is required to exercise its powers with a view to giving effect to the principles contained herein and in accordance with subsection (2) of Section 36 of the Pensions Act 1995.

The Trustee has appointed the Investment Manager to implement the Scheme's investment strategy. The Investment Manager manages assets directly on behalf of the Trustee as well as having delegated authority to appoint, monitor and change the Underlying Managers.

The Investment Manager is appointed to carry out its role on an ongoing basis. The Trustee periodically reviews the overall value-for-money of using Schroders Solutions, and information in relation to costs associated with investing is included in the quarterly monitoring report. The Trustees is satisfied that these arrangements incentivise the Investment Manager:

- To align its investment strategy and decisions with the Trustee's investment policies, such as their return target and the restrictions detailed in the Investment Management Agreement, and
- To assess and make decisions based on the medium- to long-term financial and non-financial performance of issuers of debt or equity, and to engage with such issuers to improve this medium- to long-term performance. The success of such engagement will contribute to the Scheme's performance, which is measured relative to the Trustee's long-term performance objectives

The Scheme's investments are generally made via pooled investment funds, in which the Scheme's investments are pooled with those of other investors. As such, direct control of the process of engaging with the companies that issue these securities, whether for corporate governance purposes (such as capital structure) or other financially material considerations, is delegated to the Underlying Managers.

The Trustee have delegated responsibility for monitoring and voting on decisions relating to their Underlying Manager holdings to the Investment Manager. The Trustee does not have its own voting and engagement policies for the Scheme at this time, but it has the responsibility for the voting and engagement policies that the Investment Manager implements on its behalf and reviews these policies from time to time. The Investment Manager has an ESG policy in place which covers both voting and engagement as part of the overall active ownership strategy.

The Trustee undertakes the engagement directly with its Investment Manager who appoint Underlying Managers to carry out engagement with investee companies directly. The Investment Manager set out its voting and engagement priorities which focus on six themes including climate, Natural Capital and Biodiversity, Human Rights, Human Capital Management, Diversity and Inclusion and Corporate Governance. The Trustee has aligned its engagement priorities with the Investment Manager's. In particular, the Investment Manager will focus on engagement within the themes of Climate, Natural Capital and Biodiversity, and Human Rights as a matter of priority.

The Trustee believes those engagement priorities which have been chosen by the Investment Manager will result in better management of financially-material ESG and climate risks, therefore it is expected to improve the financial outcome of the Scheme/Plan which ultimately is in the members and beneficiaries' best interest. The Trustee reviews the voting and engagement activity of the Investment Manager on an annual basis including a review of the annual fiduciary management ESG report and will challenge the Investment Manager as necessary on its stewardship activity.

Realisation of investments

The majority of assets are held in underlying pooled funds or liquid direct securities in gilts and equity options, most of which can be realised easily if the Trustee so require. The Investment Manager is not permitted to hold illiquid investments within the Growth portfolio (as defined in the Investment Management Agreement).

Derivatives

The Trustee may enter into contracts with counterparties, including investment banks, in order to execute derivative transactions. The Trustee has taken advice on the suitability of the contracts and have delegated responsibility to the Investment Manager to implement these instruments on its behalf. Derivative instruments are typically used for risk management purposes in the portfolio.

Additional voluntary contributions (AVCs)

Under the Scheme's Trust Deed and Rules, members are allowed to invest Additional Voluntary Contributions to improve the benefits they receive at retirement. The Trustee has selected a range of investment funds with Prudential for the AVCs to be invested in which it believes to be appropriate but note that the choice of funds used rests entirely with the members.

The Trustee reviews these arrangements periodically having regard to their performance, the objectives and the views of the Advisers to ensure the funds remain consistent with the objectives of the Trustee and needs of the members.

These considerations which include the below 'Risks' can affect the long-term financial performance of investments and can (but do not have to) include environmental, social and governance factors (otherwise known as 'ESG') where relevant. All references to ESG also include climate change.

The Trustee policy is to delegate consideration of financially material factors, including ESG to the Investment Manager who considers these when constructing the portfolio, including when selecting Underlying Managers. All references to ESG relate to financial factors only. As part of their ongoing monitoring, the Trustee reviews some key metrics on a regular basis that are provided by the Investment Manager covering ESG which enable them to engage with the Investment Manager and understand the impact of ESG on the portfolio.

ESG factors and stewardship are considered, in the context of long-term performance, by the Investment Manager as part of the manager selection criteria. This review occurs before they are approved for investment in the portfolio. Once an Underlying Manager is appointed, the Investment Manager monitors the ESG implementation and ongoing compliance with other factors, such as stewardship, as a part of overall engagement.

Risks

The Trustee recognises a number of risks involved in the investment of the assets of the Scheme. These risks, and how they are measured and managed, include:

- Funding and asset/liability mismatch risk the risk that the funding level is adversely affected due to a
 mismatch between the assets and liabilities. This risk is managed in the following ways:
 - A liability benchmark portfolio or 'LBP' is used as a proxy for the liabilities in order to measure the approximate changes in the liabilities (due to changes to the relevant gilt yields only). The Trustee monitor this change relative to the change in asset values on a quarterly basis. The LBP is reviewed following each actuarial review, or when significant market or Scheme events (e.g. a significant change in inflation expectations) imply that an amendment may be appropriate
 - The Trustee also recognises the risk of a negative impact on the funding level due to changes in the actuarial assumptions used to calculate the liabilities and variation in experience. This is managed by aiming for a higher overall investment return than implied by the liability discount rate
 - When setting and reviewing investment strategy, the Trustee examines how the investment strategy impacts on downside risk. Downside risk of the investment strategy is also measured by reference to the LBP and can therefore also be assessed as part of the quarterly review process
 - This risk is also monitored through regular actuarial and investment reviews including monthly portfolio updates
- Underperformance risk the risk of underperforming the benchmarks and objectives set by the Trustee.
 This risk is minimised using the following techniques:
 - Appropriate diversification across asset classes, within sectors and between individual stocks to minimise the effect of a particular stock or sector performing badly
 - The use of instruments and strategies designed to control the extent of downside exposure
 - The selective use of active management when appropriate given market conditions, the asset class considered and where the benefits (risk and/or return) are expected to outweigh the additional costs/fees
 - Regular monitoring of the managers' performance, processes and capabilities with respect to their mandate and by the diversification across multiple Underlying Managers by the Investment Manager
- Cash flow risk addressed through the monitoring of the cash flow requirement of the Scheme to control the timing of any investment/disinvestment of assets



- Concentration risk the risk of an adverse influence on investment values from the concentration of holdings is reduced by the diversification of the assets
- Counterparty risk the risk of a counterparty to an agreement not carrying out his side of the deal. Where
 derivatives are used, the risk of counterparty default is reduced through the requirement in the relevant
 documentation that regular collateral or margin payments be made. It is also considered in the selection
 of counterparties and the incorporation of protection mechanisms in the documentation in the event of a
 downgrade in credit quality of an existing counterparty
- Country risk the risk of an adverse influence on investment values from political intervention is reduced by diversification of the assets across many countries
- Currency risk the risk that fluctuations in the value of overseas currencies affect the total return of the Scheme's investments when compared to a Sterling benchmark. The Trustee mitigates this risk by electing to allow the Investment Manager to use currency hedging
- Default risk the risk of income from assets not being paid when promised. This is addressed through
 restrictions for the Investment Manager and Underlying Managers, e.g. a minimum credit rating of the
 bonds they are allowed to buy and also a high proportion of the bonds held are government bonds which
 have little default risk
- ESG risk the risk of adverse performance due to ESG related factors including climate change. This is
 addressed by the Investment Manager's ESG assessment at the point of investment with Underlying
 Managers. A summary of the overall ESG characteristics in the portfolio in the quarterly governance report
- Mismanagement risk the risk of unsuitable investment activity by the Investment Manager. This is
 addressed in the agreement with the Investment Manager, and in turn by the Investment Manager with
 the Underlying Managers, which contain restrictions on the proportion and type of asset classes that the
 Investment Manager or Underlying Managers may invest in
- Organisational risk the risk of inadequate internal processes leading to problems for the Scheme. This is addressed through regular monitoring of the Investment Manager and Advisers by the Trustee, and of the Underlying Managers by the Investment Manager
- Sponsor risk the risk of the Sponsoring Employer ceasing to exist which, for reasons of prudence, has been taken into account when setting the asset allocation strategy. The Trustee periodically reviews the covenant of the Sponsoring Employer using Mercer as their advisor

The Trustee will keep these risks and how they are measured and managed under regular review.

Non-financial matters

The Trustee does not at present take into account non-financial matters (such as members' ethical considerations, social and environmental impact matters or future quality of life considerations for members and beneficiaries) when making investment decisions as there is no likely common view on any ethical matters which members are likely to hold. At this time the Trustee has no plans to seek the views of the membership on ethical considerations.

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Date

For and on behalf of the Trustee of the Guidance Pension Scheme

